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**Application for Data Steward position at Johnson & Johnson**

Dear Sir\Madam,

I am writing to express my deep interest in Data Steward job position at Johnson & Johnson, as I always have been looking for a job for operating with my analytical skills and applying them into IT and/or business optimization processes.

I am currently working at Lamb Weston\Meijer for 1 year and 6 months as a Customer Care Specialist and the main tasks I am responsible for are: the order entry, credit risk valuations and customer accounting, logistic monitoring and support, sales volumes and costumers’ data visualization through Excel and Power BI, and sales mangers daily support. Moreover, I started this job taking care principally of the Italian market (one the crucial markets in the EMEA region for Lamb Weston\Meijer) and currently I am fully involved also in the Spanish, Russian, Portuguese and French markets, thanks to high performance levels and a meticulous workload management. Overall, I am managing a crucial part of sales activities for the most business relevant South European countries, always aiming to put customers at the center of my professional interests in any decision I take. Due to my current job experience at LWM, I had the chance to develop some technical and personal skills such as: SAP Keyuser expertise, customers’ data processing, seeking always a customer centric approach, willingness to learn new database systems, workload and stress management, eagerness to learn from mistakes.

Additionally, I have a great affinity for business intelligence roles/tasks as during my internship in Saint Petersburg (Russia) I worked as a marketing assistant intern at Barsum on a Cloud Cost Management solution called *Nuvola Analytics*. The aim of the cloud analytics solution was to optimize business-related costs through a cloud-based spending analysis for corporations. Furthermore, beside of receiving a deep knowledge about this solution and other business intelligence tools, my goal was also to help negotiate partnerships with Italian companies (such as Unicredit Bank and Banca Intesa) and introducing *Nuvola Analytics* to them. Fortunately, I was able to start a sales negotiation between Unicredit Bank and Barsum. Obviously, this meaningful experience was also fundamental for improving my Russian language skill with a solid language knowledge for business purposes. In fact, Business Analytics and Data Science are certainly the fields in which I am interested as I will be attending the master track in Business Analytics and Operations Research at Tilburg University.

I hope to be given a chance, as I am confident to meet your expectations.

I am looking forward to hearing from you. In case on any questions, feel free to contact me by my phone number or email.

Sincerely,

Edoardo Saldarelli